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might be very expressive with their body while the other one is very restrained.

This is a sharp contrast to a couple who is in love and in deep rapport with one another. Here they will be able to finish one another's sentences. If you watch their body language you will see that it is in synchronicity with one another. When one person goes to hold the other persons hand it is there waiting for them without having to say a word.

The interesting thing is that this can be the same couple at different stages of their relationship. We can create rapport but we can also fall out of rapport. To be successful at covert hypnosis you need to know how to quickly create rapport. You need to be able to create this rapport even if you don't necessarily agree with that person's point of view or if you are quite different people. After all being able to persuade and influence people who are exactly the same as you and who already like you would be no great skill.

The first step to creating rapport is observation. Skilful covert hypnotists are excellent observers of other people. You need to look at the person's body language and how they hold themselves. You need to look at their speech patterns, their tone of voice and their choice of words. You even need to be able to observe their breathing patterns.

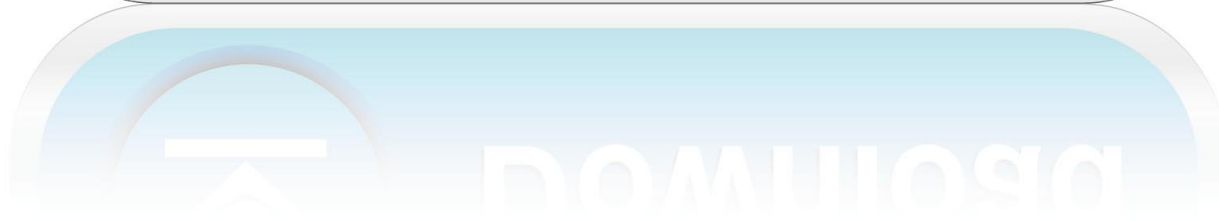
Once you have observed you can move to replication. This is where you start to replicate their characteristics and behaviour. If the person that you is crouched over then you will do the same. If they are talking fast then you will speed up your own conversation. And if they are breathing slowly you will slow your own breath down.

The skill to creating rapport is to perform this without the other person being aware of what you are doing. If they notice that you are mimicking them then you will break rapport. The interesting thing is though that most people are very unaware of their own patterns. We are bad observers of ourselves as well of other people. And so provided you are subtle this process of rapport building will go unnoticed.

Using Embedded Commands with Covert Hypnosis

The first step to covert hypnosis is to create a trance state in our subject. One we have induced this trance state through our use of language we can then start to embed commands. An embedded command gives the subject

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